

# AFFILIATE AND M&A STRATEGIC PARTNERS

ONE PATIENT, ONE RECORD.

## ADVISORY AND IMPLEMENTATION EXPERTISE FOR AFFILIATE SOLUTIONS AND M&A.

- ✓ EXPAND YOUR NETWORK
- ✓ STREAMLINE PLANNING AND IMPLEMENTATION
- ✓ ENHANCE OPERATIONAL EFFICIENCIES
- ✓ LOWER SUPPORT COSTS
- ✓ PROMOTE INTEROPERABILITY

### LEVERAGE POWERFUL PARTNERSHIPS



## LEADERSHIP AND SUPPORT RESOURCES

Our experienced team is here to help you navigate the challenges of standardizing and operationalizing your core EHR and ERP technologies. Avaap has helped host organizations and affiliates successfully implement a standardized technology platform across the organization. Using a four-pronged approach that addresses transparency and communication, operational readiness, stakeholder engagement, and vendor evaluation assessments, we'll prepare you every step of the way.

## STRATEGY AND PLANNING

Avaap brings deep knowledge and experience combined with industry-leading tools and accelerators to jump start an affiliate or M&A program at any point in its lifecycle. We'll engage your affiliates and clinical and operational staff to prepare for the integration, establish a governance model, evaluate or develop cost model, perform target market analysis, and ensure alignment between host goals and affiliate needs. Our practice leaders have experience effectively planning to overcome obstacles to keep projects on deadline.

## IMPLEMENTATION SERVICES

Our qualified and experienced consultants work side-by-side with you to introduce or modify workflows, conduct user acceptance and end user testing and establish training materials to launch your new system. We'll help your team become familiar with new tasks, ensure all EHR builds are complete, and that staff is trained ready for go-live.

## ORGANIZATIONAL CHANGE MANAGEMENT

Implementing an affiliate or M&A program brings significant organizational change. We help organizations determine the right amount of support and instruction to support a successful go-live. Avaap can help your organization develop a shared services model and support internal job role changes, EHR go-live, and training.

### BUILD YOUR PROGRAM

## EXCEPTIONAL CONSULTANTS. SUSTAINABLE RESULTS.

Avaap is a KLAS-recognized industry-focused management and technology consulting firm with experience in Workday, Tableau, and other applications. We offer full life cycle expertise from system selection through post-production support, including BI and data analytics and a strategic approach to change management powered by Prosci® research, data, and concepts. Healthcare organizations ranging from medium-sized businesses to large enterprises have partnered with Avaap for successful transformation. To learn more, visit [www.avaap.com](http://www.avaap.com).

## GET STARTED TODAY.



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