

# CLINICALLY INTEGRATED SUPPLY CHAIN @AVAAP

BETTER OUTCOMES. REDUCED COSTS.

## IMPROVING SUPPLY CHAIN MANAGEMENT THROUGH CLINICAL INTEGRATION

- ✔ **OUTCOMES:** Positively impact patient outcomes through personalized medicine.
- ✔ **EFFICIENCY:** Use prescriptive analytics to inform care delivery.
- ✔ **REVENUE:** Improve revenue capture of inventory in clinical settings.
- ✔ **COST:** Streamline inventory management and reduce waste.



CISOM

HIMSS Analytics

CERTIFIED VALID UNTIL NOVEMBER 2022  
WWW.HIMSSANALYTICS.ORG

## ACHIEVE ALIGNMENT

There's a magnitude of potential savings with tight alignment between finance and clinical teams. Our integration experts help hospitals and health systems implement improvement strategies and create synergy between clinical and financial systems.

## INTEGRATE WORKFLOWS AND STREAMLINE PROCESSES

Seamless integration and collaboration across the enterprise between clinical and financial functions can improve patient outcomes, reduce redundancies, and facilitate compliance with industry regulations. We help you simplify complex clinical and financial workflows to streamline processes and achieve greater operational efficiency.

## IMPROVE SUPPLY CHAIN MANAGEMENT

Our strategic approach to EHR and ERP integration allows physicians, other clinicians, and supply chain management to closely collaborate with a shared goal that improves quality outcomes and reduces costs. As a HIMSS Analytics certified organization, we leverage their Clinically Integrated Supply Outcomes Model (CISOM) to benchmark current state integration and help develop a strategic roadmap for you to achieve CISOM Stage 7.

## ENHANCE REVENUE CAPTURE

Creating synergy between the supply chain and revenue cycle provides a significant opportunity to optimize reimbursements, minimize compliance risk, and deliver a better patient experience. With successful integration, supply chain and revenue cycle managers can leverage actionable insights to better manage costs, optimize budget and long-range planning, and improve margins. Our clients are able to leverage their IT systems to better capture otherwise potentially lost revenue.

## BUILD YOUR PROGRAM

### EXCEPTIONAL CONSULTANTS. SUSTAINABLE RESULTS.

Avaap is a KLAS-recognized industry-focused management and technology consulting firm with experience in Workday, Tableau, and other applications. We offer full life cycle expertise from system selection through post-production support, including BI and data analytics and a strategic approach to change management powered by Prosci® research, data, and concepts. Healthcare organizations ranging from medium-sized businesses to large enterprises have partnered with Avaap for successful transformation. To learn more, visit [www.avaap.com](http://www.avaap.com).

**GET STARTED TODAY.**



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# CISOM SERVICES @ AVAAP

DRIVE CLINICALLY INTEGRATED SUPPLY CHAIN MATURITY

## IMPROVE SUPPLY CHAIN MANAGEMENT THROUGH CISOM.

The HIMSS Clinically Integrated Supply Outcomes Model (CISOM), an eight stage (0-7) model that provides a strategic pathway to track processes and products used in care, by mobilizing data to create real world evidence of impact and outcomes for patient populations.

### WHAT IS THE VALUE OF CISOM?

#### COST SAVINGS

- ✓ Accurate case costing as point of care capture of clinician ID, time, products, procedures
- ✓ Reduction of waste in supplies due expiration dates exceeded

#### PATIENT SAFETY AND PERSONALIZATION

- ✓ Automated safety reporting
- ✓ Transparency of value – what works best and under what conditions

#### ANALYTICS

- ✓ Accurate data capture to measure value of outcomes achieved at individual patient level and cost of care delivery across the journey of care
- ✓ Real world evidence of product performance to inform procurement

### WHAT ARE THE KEY ACTIVITIES?

#### EDUCATE

- ✓ Identify and engage key stakeholders on value of CISOM

#### PATIENT SAFETY AND PERSONALIZATION

- ✓ Current state meetings with supply chain, clinical, revenue cycle, BI, and ERP/EHR IT teams
- ✓ Analyze responses and provide focused recommendations

#### OUTPUT

- ✓ Align Avaap assessment with HIMSS Analytics gap report
- ✓ Present final recommendations
- ✓ Develop next steps roadmap to address opportunities