



**COMPANY KIT**

**avaap**  
*innovation | solutions | outcome*



# WHAT'S IN A NAME?

avaap

innovation | solutions | outcome

*The name Avaap is inspired by the five fundamental elements, written in the language of Sanskrit*

## **AGNI**

Fire represents being passionate in relentlessly pursuing personal and professional excellence and achievement in everything we do.



## **VAYU**

Wind represents being transparent in communicating honestly and openly with our clients and each other.



## **AKASH**

Sky represents being collaborative in working as one team to achieve boundless success for our clients, our business, and each other.



## **AP**

Water represents being innovative, intellectually curious, and challenging the status quo to lead our industry.



## **PRITHVI**

Earth represents being genuine in doing the right thing and being fully invested in building a better environment for our clients, communities, and each other.





## ABOUT AVAAP

EXCEPTIONAL CONSULTANTS. SUSTAINABLE RESULTS.

Avaap is an industry-focused technology and management consulting firm with experience in Workday, Tableau, and other applications. We offer full life cycle expertise from system selection through post-production support, including BI and data analytics and a strategic approach to change management powered by research, data, and change impact analysis. Organizations ranging from medium-sized businesses to large enterprises, including health systems, higher education institutions, and government agencies have partnered with Avaap for successful transformation.



200+ Cross-Industry  
Customers

**ONE  
GOAL**

Customer  
Success



Change Management  
Experts



15+ Average Years of  
Industry Experience



100+ Industry  
Awards



275+ Global  
Colleagues



# The Avaap Difference

Award-winning Services, Solutions, and Products



## A DIVERSIFIED PORTFOLIO OF OPPORTUNITIES

Avaap partners with leading technology vendors to deliver modern technology via a customer-centric approach to some of the top names in government, healthcare, higher education, and other industries. Our customer-focused innovations and experience-based methodology bring shorter project timelines and faster time to value on software investments.



END-TO-END CAPABILITIES FROM ADVISORY TO SUPPORT

alteryx

Cerner

Epic

HIMSS Analytics  
STAGE 3  
CERTIFIED

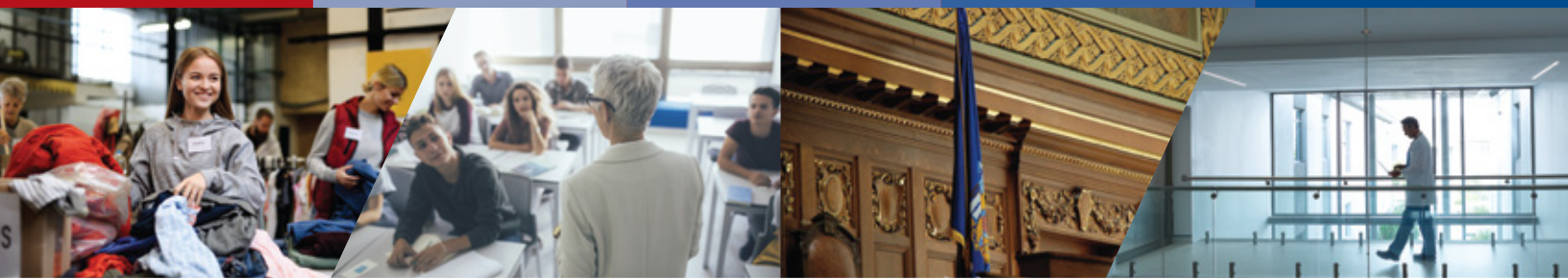
ORACLE

Prosci  
REDEFINE. CHANGE. GROWTH.

snowflake

tableau

workday



# WE UNDERSTAND INDUSTRY

## • EDUCATION •

**K-12 • Public • Private •  
Community College • Charter Schools**

Educational institutions face unique challenges. Managing costs and rising expectations are a top priority, along with keeping up with rapidly changing technology. Avaap recognizes these differences and works closely with you to meet business goals and help your institution become more cost competitive and leverage technology more effectively.

**COLUMBUS STATE**  
COMMUNITY COLLEGE



## • GOVERNMENT •

**Port Authorities • Airports • State •  
Local • Cities & Counties • Utilities**

Government organizations have the challenge of maintaining modern infrastructures, providing agencies with decision support and meeting the needs of citizens while keeping costs low. Avaap works with you to deliver in-depth functionality and capabilities to meet these needs.



## • HEALTHCARE •

**IDN • Acute/Non-Acute • Community, Rural,  
& Critical Access • Academic Medical Centers**

From strategy to support, we help customers leverage IT to improve clinical and financial outcomes. Avaap offers healthcare organizations an integrated approach to EHR and ERP for improved EHR usability and better patient care.



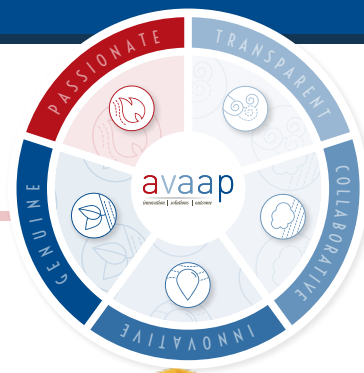
## • NONPROFIT •

**Charities • Community Orgs • Research Institutes**

Nonprofit organizations face the challenge of understanding and serving their communities. Avaap recognizes that nonprofits pride themselves on serving and educating others, tackling various health, religious, or scientific issues, and strengthening their communities. Avaap strives to help organizations measure and understand the impact of their efforts and continue progress toward their overarching missions.



# AWARD-WINNING



2017 CATEGORY LEADER  
REV CYCLE OPTIMIZATION



Top-Rated for ERP Implementation  
Leadership in 2021 KLAS Report

## AN EMPLOYEE-FOCUSED CULTURE OF SUCCESS

*Awards representing the values we strive for and passion for achievement.*

Avaap is an award-winning workplace that strives to give our citizens a meaningful and rewarding career. Avaap has earned numerous industry accolades, including recognition on Computerworld's list of 100 Best Places to Work in IT since 2014; Great Place to Work Certified since 2017, and multi-year recipient of Becker's Healthcare and Modern Healthcare's Top Places to Work awards. Avaap's culture is powered by passionate people who are relentless in driving customer satisfaction.

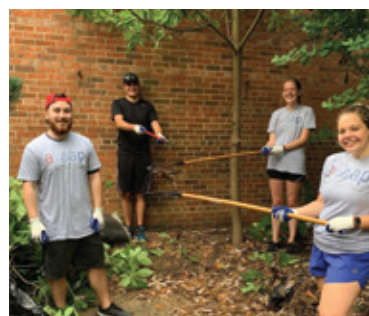
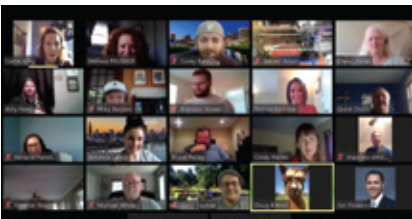




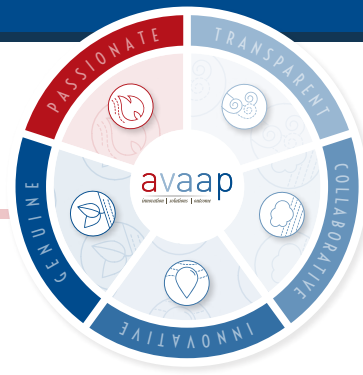
# our people are the *key!*



WHERE EXCEPTIONAL CONSULTANTS COME TO SKYROCKET THEIR CAREER



# PLATFORM EXPERTS



Services  
Partner

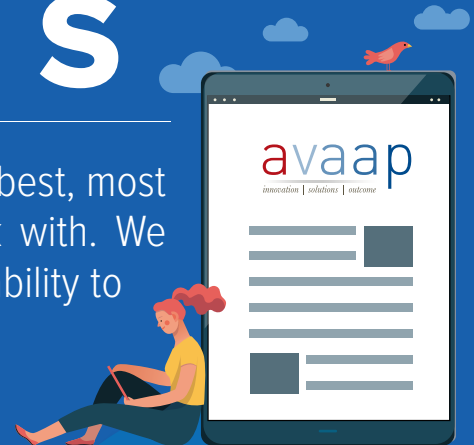
AVAAP IS A TRUE LIFE CYCLE PARTNER WITH CLOUD EXPERTISE

## TRANSFORMATION PARTNERS



Avaap has been without question, one of the best, most professional and collaborative firms to work with. We appreciate their focus on our needs and the ability to listen and respond appropriately.”

**VP, CTO, and Associate Provost**  
*Mount St. Mary's University*

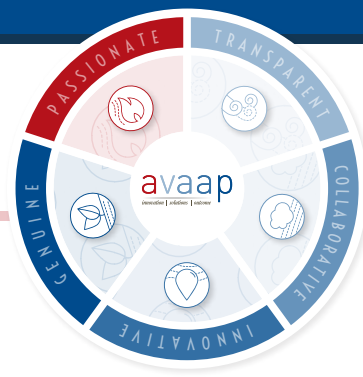


**HCM • FINANCIAL • STUDENT**  
*ENTERPRISE PLANNING*

# PLANNING • DEPLOYMENT • OPTIMIZATION



# PLATFORM EXPERTS



## REAL CLOUD EXPERIENCE

 **BUSINESS PROCESS ANALYSIS**

 **CHANGE MANAGEMENT**

 **PROJECT MANAGEMENT**

 **ROADMAP PLANNING**

 **SOFTWARE IMPLEMENTATION**

 **It's been a great benefit for us to have Avaap involved...**

Our faculty and staff appreciate the ongoing communications. They never had as much information about a project presented to them in the past, and they appreciated not feeling like they were living in a communications black hole.”

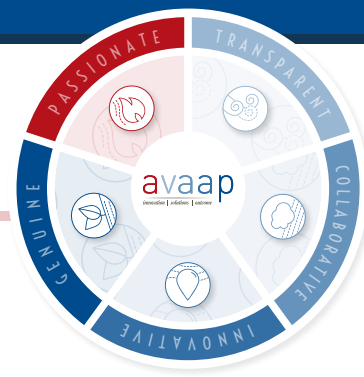
*- CIO, Lorain County Community College*



**PLAN • DESIGN • CONFIGURE • VALIDATE • DEPLOY**



# PLATFORM EXPERTS



## BUSINESS INTELLIGENCE & ANALYTICS



### ADVISORY SERVICES

- ✓ DATA GOVERNANCE
- ✓ DATA STRATEGY & ROADMAP
- ✓ ACCELERATED ADOPTION

### BUILD SERVICES

- ✓ QUICK STARTS
- ✓ DATA ENGINEERING
- ✓ ANALYTICS & DATA SCIENCE

### MANAGED SERVICES

- ✓ MANAGED HOSTING
- ✓ SUPPORTED ENABLEMENT
- ✓ APPLICATION SUPPORT

## CHANGE EXPERTS

Avaap's market-leading change management practice is powered by research, data, and proven practices personalized for your business.



**CONNECTING PEOPLE WITH RESULTS**

From:   
To:   
Subject:

How can Avaap help my organization transform our business processes and obtain sustainable results?



REACH OUT **TODAY**

**info@avaap.com**