



# COMPANY KIT

**avaap**

*innovation | solutions | outcome*





# WHAT'S IN A NAME?

avaap

innovation | solutions | outcome

*The name Avaap is inspired by the five fundamental elements, written in the language of Sanskrit*

## **AGNI**

Fire represents being passionate in relentlessly pursuing personal and professional excellence and achievement in everything we do.



## **VAYU**

Wind represents being transparent in communicating honestly and openly with our clients and each other.



## **AKASH**

Sky represents being collaborative in working as one team to achieve boundless success for our clients, our business, and each other.



## **AP**

Water represents being innovative, intellectually curious, and challenging the status quo to lead our industry.



## **PRITHVI**

Earth represents being genuine in doing the right thing and being fully invested in building a better environment for our clients, communities, and each other.





E D U C A T I O N • H E A L T H C A R E • G O V E R N M E N T • N O N P R O F I T

**EXCEPTIONAL CONSULTANTS. SUSTAINABLE RESULTS.**  
**OUR STRATEGY & SERVICES**

Avaap is an industry-focused management and technology consulting firm with experience in Workday, Tableau, and other applications. We offer full life cycle expertise from strategy and system selection through post-production support, including data and analytics and a dedicated team with the skills and experience in planning and delivering successful change management programs.

**BUSINESS TRANSFORMATION:** Improve performance

- ✓ System Selection
- ✓ Project Management
- ✓ Business Analysis & Process Design
- ✓ Program Management
- ✓ System Integration
- ✓ Technology Consulting

**DATA ANALYTICS:** Increase data accessibility

- ✓ Strategy Roadmaps
- ✓ Quick Start & Enablement
- ✓ Center of Excellence Development
- ✓ Data Conversion
- ✓ Solution Implementation
- ✓ Managed Services

**CHANGE MANAGEMENT:** Support the people side of change

- ✓ Strategy, Planning, and Readiness
- ✓ Change Analytics
- ✓ Organization Effectiveness
- ✓ Communication & Training
- ✓ Avaap Change Academy
- ✓ User Adoption

**POST-PRODUCTION AMS SUPPORT:** Enable Continuous Adoption

- ✓ Diagnostics & Optimization
- ✓ Enhancement Projects
- ✓ Change Management Services
- ✓ Update & Release Management
- ✓ Build Team Capacity
- ✓ Lifeline Hours

S U C C E S S S T O R I E S

Organizations ranging from medium-sized businesses to large enterprises, including health systems, higher education institutions, and government agencies have partnered with Avaap for successful transformation.



**400+**  
 Consultants &  
 Business Professionals



**100+**  
 Corporate Awards



**17+**  
 Years in Business



avg. **12+**  
 Years of Experience



**200+**  
 Customers

# The Avaap Difference

Award-Winning Services, Solutions, and Consultants



## A DIVERSIFIED PORTFOLIO OF OPPORTUNITIES

Avaap partners with leading technology vendors to deliver modern technology via a customer-centric approach to some of the top names in government, healthcare, higher education, and other industries. Our customer-focused innovations and experience-based methodology bring shorter project timelines and faster time to value on software investments.



END-TO-END CAPABILITIES FROM ADVISORY TO POST-PRODUCTION SUPPORT



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# WE UNDERSTAND INDUSTRY

## • EDUCATION •

**K-12 • Public • Private •  
Community College • Charter Schools**

Educational institutions face unique challenges. Managing costs and rising expectations are a top priority, along with keeping up with rapidly changing technology. Avaap recognizes these differences and works closely with you to meet business goals and help your institution become more cost competitive and leverage technology more effectively.

**COLUMBUS STATE**  
COMMUNITY COLLEGE



**THE OHIO STATE UNIVERSITY**



## • GOVERNMENT •

**Port Authorities • Airports • State •  
Local • Cities & Counties • Utilities**

Government organizations have the challenge of maintaining modern infrastructures, providing agencies with decision support and meeting the needs of citizens while keeping costs low. Avaap works with you to deliver in-depth functionality and capabilities to meet these needs.



**Ohio**

Department of  
Administrative Services



**Hinds County**  
MISSISSIPPI  
FOUNDED 1821 • POPULATION 248,643



## • COMMERCIAL •

**Insurance • Financial Services • Retail • Manufacturing**

From increasing production to lowering overhead costs, Avaap helps customers implement and sustain their technology investments so they can focus on increasing their bottom line and reaching business goals.



**EXPRESS**



## • HEALTHCARE •

**IDN • Acute/Non-Acute • Community, Rural,  
& Critical Access • Academic Medical Centers**

From strategy to support, we help customers leverage IT to improve clinical and financial outcomes. Avaap offers healthcare organizations and health systems an integrated approach to EHR and ERP for improved EHR usability and better patient care.



## • NONPROFIT •

**Charities • Community Welfare • Research Institutes**

Nonprofit organizations face the challenge of understanding and serving their communities. Avaap recognizes that nonprofits pride themselves on serving and educating others, tackling various health, religious, or scientific issues, and strengthening their communities. Avaap strives to help organizations measure and understand the impact of their efforts and continue progress toward their overarching missions.



**GLADSTONE  
INSTITUTES**



# COMMITMENT TO EXCELLENCE

HIGHER EDUCATION • HEALTHCARE • GOVERNMENT • NONPROFIT • COMMERCIAL



2017 CATEGORY LEADER  
REV CYCLE OPTIMIZATION



Top-Rated for ERP Implementation  
Leadership in 2021 KLAS Report

## AN EMPLOYEE-FOCUSED CULTURE OF SUCCESS

*Awards representing the values we strive for and passion for achievement.*

Avaap is an award-winning workplace that strives to give our citizens a meaningful and rewarding career. Avaap has earned numerous industry accolades, including recognition on Computerworld's list of 100 Best Places to Work in IT since 2014; Great Place to Work Certified since 2017, Consulting Magazine's Best Firms to Work for, and multi-year recipient of Becker's Healthcare and Columbus CEO's Top Places to Work awards. Avaap's culture is powered by passionate people who are relentless in driving customer satisfaction.

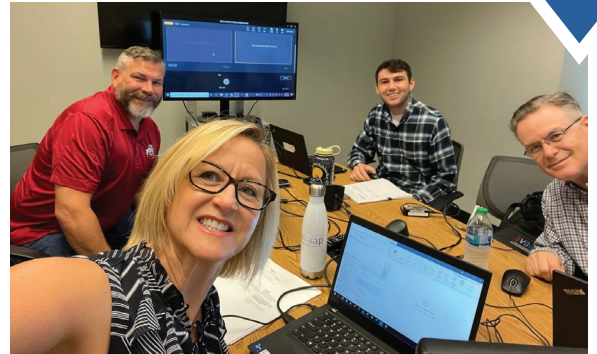






# OUR PEOPLE ARE THE *key!*

WHERE EXCEPTIONAL CONSULTANTS COME TO SKYROCKET THEIR CAREER







AVAAP IS A TRUE LIFE CYCLE PARTNER WITH CLOUD EXPERTISE

# TRANSFORMATION PARTNERS



Avaap has been without question, one of the best, most professional and collaborative firms to work with. We appreciate their focus on our needs and the ability to listen and respond appropriately.”

**VP, CTO, and Associate Provost**  
*Mount St. Mary's University*



**HCM • FINANCIAL • STUDENT**  
*ENTERPRISE PLANNING*

## PLANNING • DEPLOYMENT • OPTIMIZATION



# TRANSFORM YOUR ORGANIZATION

Technology is an essential part of the modern world. Rather than holding on to aging processes and outdated systems, we offer expert information technology consulting services that will help guide you through your digital transformation journey. Grow and thrive in the digital age, with transformation strategies that allow your business to capitalize on the latest technologies. Your success means everything to us, and we work hard to ensure your technology is reaching peak profit and productivity.



## BUSINESS ANALYSIS AND PROCESS DESIGN

*Translate strategy to action*

- ✓ Design and improve business processes
- ✓ Define functional requirements
- ✓ Assess cloud readiness and current state



## SYSTEM SELECTION

*Set the foundation for success*

- ✓ Develop business cases
- ✓ Begin pre-implementation planning
- ✓ Align people, process, and technology



## PROGRAM AND PROJECT MANAGEMENT

*Make digital transformation seamless*

- ✓ Stand up a project management office (PMO)
- ✓ Define process management practices
- ✓ Build a robust organization



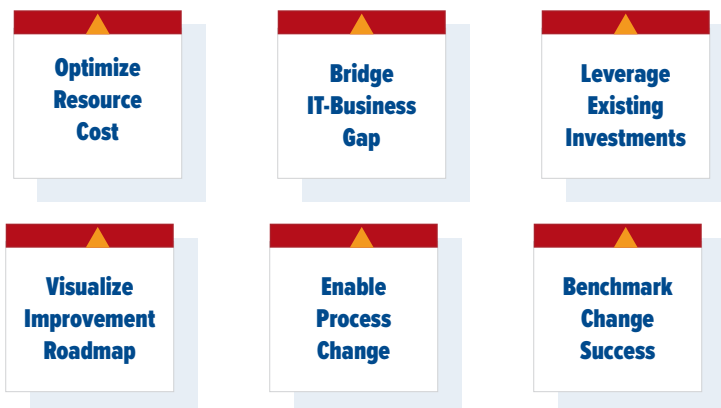
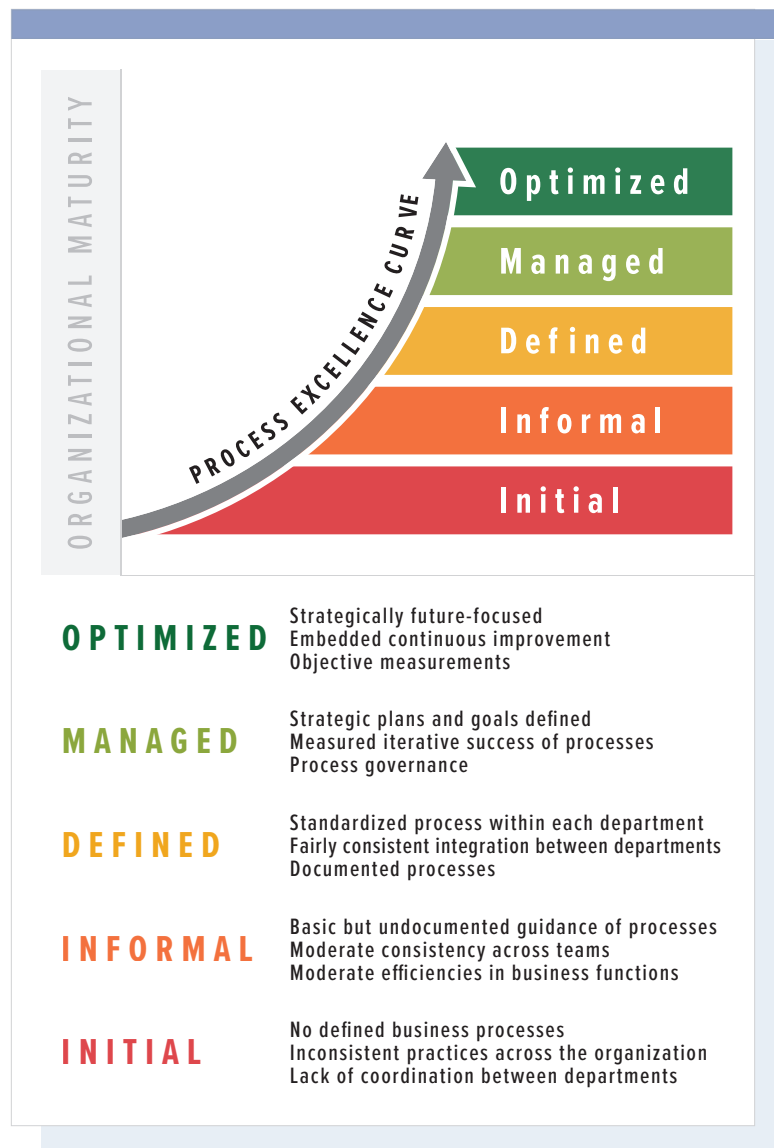
## SYSTEM INTEGRATION

*Combine the powers of your tech investments*

- ✓ Partner on software implementation projects
- ✓ Cloud transformation
- ✓ Accelerate adoption of the new way of working



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## MANAGING CHANGE



Change is constant in today's digitally innovative business landscape. Growing your organization's capacity for change will allow your team to navigate and proactively adapt to the future of work and improve performance and productivity.

A deliberate approach to change can help improve adoption and project success rates by more than 20%, decrease implementation times by 30%, and increase employee productivity by an average of 13 hours per week on new activities related to change.

### Why Avaap?

Avaap builds customized solutions to drive adoption, starting with strong project management partnered with deliberate and tailored change management to equip clients to lead change. On average, our change management experts have 12 years of consulting experience, bringing real-world lessons and leading practices to your project.

#### FIND YOUR FIT: CHANGE MANAGEMENT SERVICES

**Project-Led  
Change  
Management**

**Enterprise Change  
Management**

**Organization  
Effectiveness**

**Change  
Academy**

**Change  
Management for  
Workday**

**Change  
Analytics**

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### AVAAP CHANGE APPROACH

*Our Experience. Your Journey.*



#### PEOPLE ARE OUR NORTH STAR.

Avaap's experience-based change approach is designed to:

- ✓ Engage and align leaders, at all levels
- ✓ Mitigate disruption and resistance
- ✓ Accelerate the timeline for change adoption
- ✓ Successfully achieve project objectives
- ✓ Create long-term change sustainment



GENERATE INSIGHTS & IMPROVE PERFORMANCE

# DATA & ANALYTICS

Avaap's data & analytics practice enables businesses to effectively and efficiently leverage their data; combining modern data management and technology expertise to generate insights, solve problems, and improve performance.

**STRATEGY & ROADMAPS:** Creating a journey path to a data-driven future

- ✓ Implement data and analytics for everyday decision-making
- ✓ Standardize reporting
- ✓ Extract knowledge from insights

**MANAGED SERVICES:** Focus on transformation and maximize value

- ✓ Build your platform as a service
- ✓ Get further down the path on your data journey
- ✓ Put data into action

**QUICK START & ENABLEMENT:** Cut time to insight and ROI

- ✓ Build your organization's capacity
- ✓ Develop new content in less time
- ✓ Maintain consistency internally and externally

**CENTER OF EXCELLENCE:** Build enterprise adoption and governance capacity

- ✓ Create a foundational infrastructure for data-driven decision-making
- ✓ Build robust backbone processes
- ✓ Set best practice standards

**SOLUTION IMPLEMENTATION:** Define a pathway for modern analytics

- ✓ Take ideas and turn them into analytics outputs
- ✓ Use data engineering to generate value from data
- ✓ Build analytics processes that keep the end user in mind



## COMPLETE PARTNERSHIP

We partner with you to navigate the complex, modern analytics landscape to define solid data management programs, creating self-service and flexible platforms for reporting and analytics solutions.

### SOLUTION PARTNERS



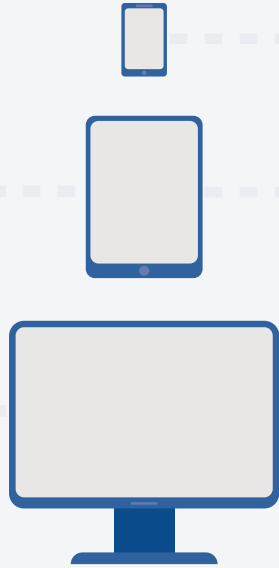
### SUCCESS STORIES



# GET STARTED TODAY.

Turn data into actionable insights. [INFO@AVAAP.COM](mailto:INFO@AVAAP.COM)





**SCAN ME**



REACH OUT **TODAY**

**info@avaap.com**