



## ENSURE YOUR TEAM IS ON THE SAME PAGE

# ORGANIZATIONAL ALIGNMENT

When your organization is taking on a transformation project, it's important to develop a shared understanding of business imperatives, project goals and objectives, and key system requirements among stakeholders.

Avaap partners with teams to create strong organizational alignment through a series of facilitated, collaborative working sessions and activities with stakeholders.

## Why Avaap?

Avaap's concierge approach delivers value at every step, leveraging and building on previous work. Our consultants partner with project leaders to **create project direction**, that is **conversation driven**, and focuses on **building an active consensus** rather than work products.

## PROCESS OVERVIEW

PROJECT INITIATION	
<b>DISCOVER AND PLAN</b>	<ul style="list-style-type: none"><li>✓ Gain understanding of the project and the business case</li><li>✓ Evaluate information that exists and what is needed for rapid alignment</li><li>✓ Plan for rapid alignment session – who, what, where, when, and how</li></ul>
<b>EXPECTATIONS ALIGNMENT</b>	<ul style="list-style-type: none"><li>✓ Gain alignment on why the project is being executed and what the project will accomplish</li><li>✓ Identify objectives, summarize solution approach, and specify decision criteria for the project</li></ul>
<b>FUNCTIONAL SOLUTION ALIGNMENT</b>	<ul style="list-style-type: none"><li>✓ Gain alignment on functional impact of the solution approach and how stakeholder needs will be met</li><li>✓ Identify project solution scope, stakeholder needs, and priority</li><li>✓ Identify process, people, and organization impacts</li></ul>
<b>TECHNICAL SOLUTION ALIGNMENT</b>	<ul style="list-style-type: none"><li>✓ Gain alignment on architectural decisions, technical impact of solution approach, and stakeholder impacts</li><li>✓ Specify architectural decisions, system impacts, and dependencies</li></ul>
<b>STAKEHOLDER ALIGNMENT</b>	<ul style="list-style-type: none"><li>✓ Be able to tell the story of the project</li><li>✓ Validate previous decisions and set expectations on what the project will accomplish</li><li>✓ Achieve business alignment, specify methodology approach, and identify key risks / issues</li></ul>
PROJECT KICKOFF	



innovation | solutions | outcome

**Avaap's organizational alignment process achieves value at each step, leveraging and building on previous work. Our approach:**

- ✓ Is visual; decisions and approvals are made within each session
- ✓ Is scalable to all project sizes (tailoring is encouraged based on the project)
- ✓ Is coordinated with your organization's standard implementation methodology
- ✓ Can be ran at the project or program level
- ✓ Is highly recognized and awarded approach

## ACHIEVING CONSENSUS



*Silence is not approval!* The Avaap team works with your team to discover issues or points of disagreement, discuss them, decide how to move forward, and document decisions to ensure support across the board.